

**2011 Sold Market Analysis**

<b>TOTAL 2011</b>	<u>Total</u>	<u>Dollar Volume</u>	<u>Avg Price</u>	<u>Median Price</u>	<u>DOM</u>
All Sold Listings	293	\$43,314,428	\$147,831	\$135,000	218
Residential	236	\$36,788,225	\$155,882	\$149,500	192
Land	46	\$3,656,090	\$79,480	\$55,000	344
Commercial	6	\$2,205,613	\$367,602	\$205,306	261
Multi-Family	5	\$664,500	\$132,900	\$62,500	242
Farm/Ranch	-	--	--	--	--

<b>Fourth Quarter 2011</b>	<u>Total</u>	<u>Dollar Volume</u>	<u>Avg Price</u>	<u>Median Price</u>	<u>DOM</u>
All Sold Listings	88	\$12,603,624	\$143,223	\$127,250	234
Residential	71	\$9,931,550	\$139,881	\$137,200	203
Land	12	\$655,074	\$54,590	\$34,500	395
Commercial	3	\$1,740,000	\$580,000	\$335,000	409
Multi-Family	2	\$277,000	\$138,500	\$138,500	104
Farm/Ranch	--	--	--	--	--

<b>Third Quarter 2011</b>	<u>Total</u>	<u>Dollar Volume</u>	<u>Avg Price</u>	<u>Median Price</u>	<u>DOM</u>
All Sold Listings	57	\$7,750,234	\$135,969	\$129,500	182
Residential	45	\$6,719,575	\$149,324	\$150,000	152
Land	8	\$443,159	\$55,394	\$57,500	312
Commercial	2	\$262,500	\$131,250	\$131,250	92
Multi-Family	2	\$325,000	\$162,500	\$162,500	420
Farm/Ranch	0	--	--	--	--

<b>Second Quarter 2011</b>	<u>Total</u>	<u>Dollar Volume</u>	<u>Avg Price</u>	<u>Median Price</u>	<u>DOM</u>
All Sold Listings	86	\$12,168,168	\$141,490	\$136,250	236
Residential	70	\$10,446,000	\$149,229	\$150,000	206
Land	14	\$1,456,555	\$104,040	\$67,500	369
Commercial	1	\$203,113	\$203,113	\$203,113	156
Multi-Family	1	\$62,500	\$62,500	\$62,500	163
Farm/Ranch	-	--	--	--	--

<b>First Quarter 2011</b>	<u>Total</u>	<u>Dollar Volume</u>	<u>Avg Price</u>	<u>Median Price</u>	<u>DOM</u>
All Sold Listings	62	\$10,792,402	\$174,071	\$150,000	209
Residential	50	\$9,691,100	\$193,822	\$151,500	191
Land	12	\$1,101,302	\$91,775	\$57,500	285
Commercial	0	--	--	--	--
Multi-Family	0	--	--	--	--
Farm/Ranch	0	--	--	--	--