

**Fourth Quarter - Sold Market Analysis Comparison**

<b>Fourth Quarter 2011</b>	<u>Total</u>	<u>Dollar Volume</u>	<u>Avg Price</u>	<u>Median Price</u>	<u>DOM</u>
All Sold Listings	88	\$12,603,624	\$143,223	\$127,250	234
Residential	71	\$9,931,550	\$139,881	\$137,200	203
Land	12	\$655,074	\$54,590	\$34,500	395
Commercial	3	\$1,740,000	\$580,000	\$335,000	409
Multi-Family	2	\$277,000	\$138,500	\$138,500	104
Farm/Ranch	--	--	--	--	--
<b>Fourth Quarter 2010</b>	<u>Total</u>	<u>Dollar Volume</u>	<u>Avg Price</u>	<u>Median Price</u>	<u>DOM</u>
All Sold Listings	54	\$7,702,383	\$142,637	\$125,000	290
Residential	44	\$6,986,120	\$158,775	\$143,750	206
Land	10	\$716,263	\$71,626	\$48,207	661
Commercial	0	--	--	--	--
Multi-Family	0	--	--	--	--
Farm/Ranch	0	--	--	--	--
<b>Fourth Quarter 2009</b>	<u>Total</u>	<u>Dollar Volume</u>	<u>Avg Price</u>	<u>Median Price</u>	<u>DOM</u>
All Sold Listings	59	\$7,604,299	\$128,886	\$125,000	217
Residential	42	\$6,413,686	\$152,707	\$143,500	215
Land	15	\$930,613	\$62,041	\$33,000	228
Commercial	2	\$260,000	\$130,000	\$130,000	164
Multi-Family	0	--	--	--	--
Farm/Ranch	0	--	--	--	--
<b>Fourth Quarter 2008</b>	<u>Total</u>	<u>Dollar Volume</u>	<u>Avg Price</u>	<u>Median Price</u>	<u>DOM</u>
All Sold Listings	84	\$12,977,181	\$154,490	\$136,500	21
Residential	60	\$10,216,901	\$170,282	\$160,113	195
Land	21	\$2,110,280	\$100,490	\$37,000	261
Commercial	2	\$565,000	\$282,500	\$282,500	409
Multi-Family	1	\$85,000	\$85,000	\$85,000	50
Farm/Ranch	0	--	--	--	--
<b>Fourth Quarter 2007</b>	<u>Total</u>	<u>Dollar Volume</u>	<u>Avg Price</u>	<u>Median Price</u>	<u>DOM</u>
All Sold Listings	104	\$15,771,589	\$151,649	\$107,750	177
Residential	66	\$12,584,235	\$190,670	\$175,950	150
Land	31	\$2,268,854	\$73,188	\$60,000	230
Commercial	3	\$379,000	\$126,333	\$95,000	173
Multi-Family	4	\$539,500	\$134,875	\$144,750	194
Farm/Ranch	0	--	--	--	--
<b>Fourth Quarter 2006</b>	<u>Total</u>	<u>Dollar Volume</u>	<u>Avg Price</u>	<u>Median Price</u>	<u>DOM</u>
All Sold Listings	139	\$22,804,176	\$164,059	\$135,000	142
Residential	99	\$16,799,295	\$169,690	\$160,000	137
Land	36	\$3,799,901	\$105,553	\$60,000	160
Commercial	3	\$1,765,000	588,333	\$470,000	109
Multi-Family	1	\$439,980	\$439,980	\$439,980	168
Farm Ranch	0	--	--	--	--