

Month End Report - Silver City Regional Association of REALTORS, Inc

Statistics for: Class=RE, LD, CI, MF, FR, RN, Date Range 01/01/2022-01/31/2022; As Of: 2/9/2022

All Property Types:	22 - January	21 - January	22 - January YTD	21 - January YTD
'Total Number of Listings Listed'	54	50	54	50
'Total Number of Listings Closed'	45	40	45	40
'Total Volume of Listings Closed'	\$10,198,450	\$6,925,500	\$10,198,450	\$6,925,500
'Total Number of Listings Pending'	48	50	48	50
Residential Properties Only:	22 - January	21 - January	22 - January YTD	21 - January YTD
'Total Number of Residential Listings Listed'	27	38	27	38
'Total Active Residential Listings'	161	215	161	215
'% Residential Listings of Total Listings'	50%	76%	50%	76%
'Avg. List \$ of Residential Listings Listed'	\$335,729	\$195,742	\$335,729	\$195,742
'Avg. DOM of Residential Listings Listed'	17	110	17	110
Pending:	22 - January	21 - January	22 - January YTD	21 - January YTD
' Total # of Residential Listings Pending'	35	41	35	41
' Avg. DOM of Residential Listings Pending'	122	179	122	179
Closed:	22 - January	21 - January	22 - January YTD	21 - January YTD
' Total Residential Listings Closed'	38	32	38	32
' % Residential Listings Closed of Total Residential Listings'	141%	84%	141%	84%
' Total Volume Residential Listings Closed'	\$9,201,950	\$6,143,500	\$9,201,950	\$6,143,500
' Avg. List \$ of Residential Listings Closed'	\$250,428	\$201,653	\$250,428	\$201,653
' Avg. Sold \$ of Residential Listings Closed'	\$242,156	\$191,984	\$242,156	\$191,984
' Avg. DOM of Residential Listings Closed'	131	210	131	210
' Avg. Sold \$ to Avg. List \$ of Closed Residential Listings'	97%	95%	97%	95%
' Avg. Sold \$ to Avg. List \$ of all Residential Listings'	72%	98%	72%	98%
' Residential Listings Closed to Total Listings Closed'	84%	80%	84%	80%
Office to Office Listings Closed:	22 - January	21 - January	22 - January YTD	21 - January YTD
'Total Number of Listings Sold thru 2nd Office'	29	18	29	18
'Total \$ Volume'	\$6,584,650	\$4,043,500	\$6,584,650	\$4,043,500
'Avg. Market Time'	140	157	140	157
'Avg. List \$'	\$232,737	\$231,022	\$232,737	\$231,022
'Avg. Sold \$'	\$227,056	\$224,638	\$227,056	\$224,638
'Office to Office as % of Residential Sales'	76%	56%	76%	56%
'Office to Office Volume as % of Residential Volume'	72%	66%	72%	66%