Month End Report - Silver City Regional Association of REALTORS®, Inc.

Statistics for: Class=RE, LD, CI, MF, FR, RN, Date Range07/01/2021-07/31/2021; As Of: 8/10/2021

All Property Types:	**21 - July**	**20 - July**	**21 - July YTD**	**20 - July YTD**
'Total Number of Listings Listed'	80	73	576	373
'Total Number of Listings Closed'	51	41	394	253
'Total Volume of Listings Closed'	$10,426,835	$7,951,335	$75,050,343	$39,166,205
'Total Number of Listings Pended'	53	62	413	294

Residential Properties Only:	**21 - July**	**20 - July**	**21 - July YTD**	**20 - July YTD**
'Total Number of Residential Listings Listed'	56	49	338	242
'Total Active Residential Listings'	189	241	546	421
'% Residential Listings of Total Listings'	70%	67%	59%	65%
'Avg. List $ of Residential Listings Listed'	$234,267	$218,579	$237,361	$203,411
'Avg. DOM of Residential Listings Listed'	17	129	60	135

Pending:	**21 - July**	**20 - July**	**21 - July YTD**	**20 - July YTD**
' Total # of Residential Listings Pended'	42	48	309	231
' Avg. DOM of Residential Listings Pended'	61	195	127	166

Closed:	**21 - July**	**20 - July**	**21 - July YTD**	**20 - July YTD**
' Total Residential Listings Closed'	36	32	298	203
' % Residential Listings Closed of Total Residential Listings'	64%	65%	88%	84%
' Total Volume Residential Listings Closed'	$7,941,600	$6,984,835	$62,867,608	$33,108,105
' Avg. List $ of Residential Listings Closed'	$225,915	$227,775	$218,818	$171,165
' Avg. Sold $ of Residential Listings Closed'	$220,600	$218,276	$210,965	$163,094
' Avg. DOM of Residential Listings Closed'	117	158	165	145
' Avg. Sold $ to Avg. List $ of Closed Residential Listings'	98%	96%	96%	95%
' Avg. Sold $ to Avg. List $ of all Residential Listings'	94%	100%	89%	80%
' Residential Listings Closed to Total Listings Closed'	71%	78%	76%	80%

Office to Office Listings Closed:	**21 - July**	**20 - July**	**21 - July YTD**	**20 - July YTD**
'Total Number of Listings Sold thru 2nd Office'	22	21	217	134
'Total $ Volume'	$5,627,460	$3,669,750	$44,264,673	$21,091,505
'Avg. Market Time'	278	199	246	161
'Avg. List $'	$264,757	$182,714	$211,512	$165,447
'Avg. Sold $'	$255,793	$174,750	$203,984	$157,399
'Office to Office as % of Residential Sales'	61%	66%	73%	66%
'Office to Office Volume as % of Residential Volume'	71%	53%	70%	64%