

Month End Report - Silver City Regional Association of REALTORS®, Inc.

Statistics for: Class=RE, LD, CI, MF, FR, RN, Date Range 05/01/2023-05/31/2023; As Of: 6/5/2023

| All Property Types: | 23 - May | 22 - May | 23 - May YTD | 22 - May YTD |
|-----------------------------------------------------------------|-----------------|-----------------|---------------------|---------------------|
| Total Number of Listings Listed | 57 | 66 | 241 | 301 |
| Total Number of Listings Closed | 41 | 48 | 143 | 215 |
| Total Volume of Listings Closed | \$7,193,996 | \$12,890,775 | \$34,210,401 | \$50,295,728 |
| Total Number of Listings Pended | 41 | 51 | 179 | 223 |
| Residential Properties Only: | 23 - May | 22 - May | 23 - May YTD | 22 - May YTD |
| Total Number of Residential Listings Listed | 30 | 53 | 161 | 186 |
| Total Active Residential Listings | 162 | 179 | 282 | 310 |
| % Residential Listings of Total Listings | 53% | 80% | 67% | 62% |
| Avg. List \$ of Residential Listings Listed | \$313,666 | \$328,445 | \$320,235 | \$305,083 |
| Median List \$ of Residential Listings Listed | \$290,000 | \$279,000 | \$259,000 | \$229,000 |
| Avg. DOM of Residential Listings Listed | 18 | 128 | 58 | 106 |
| Median DOM of Residential Listings Listed | 17 | 78 | 54 | 75 |
| Pending: | 23 - May | 22 - May | 23 - May YTD | 22 - May YTD |
| Total # of Residential Listings Pended | 26 | 41 | 125 | 166 |
| Avg. DOM of Residential Listings Pended | 98 | 110 | 126 | 117 |
| Median DOM of Residential Listings Pended | 53 | 76 | 70 | 75 |
| Closed: | 23 - May | 22 - May | 23 - May YTD | 22 - May YTD |
| Total Residential Listings Closed | 26 | 33 | 99 | 163 |
| % Residential Listings Closed of Total Residential Listings | 87% | 62% | 61% | 88% |
| Total Volume Residential Listings Closed | \$5,896,946 | \$10,727,234 | \$27,596,851 | \$43,928,087 |
| Avg. List \$ of Residential Listings Closed | \$232,050 | \$324,121 | \$293,081 | \$276,005 |
| Avg. Sold \$ of Residential Listings Closed | \$226,805 | \$325,067 | \$278,756 | \$269,497 |
| Avg. DOM of Residential Listings Closed | 102 | 129 | 143 | 124 |
| Median List \$ of Residential Listings Closed | \$240,000 | \$299,000 | \$249,000 | \$235,000 |
| Median Sold \$ of Residential Listings Closed | \$232,000 | \$232,000 | \$232,000 | \$232,000 |
| Median DOM of Residential Listings Closed | 79 | 79 | 79 | 79 |
| Avg. Sold \$ to Avg. List \$ of Closed Residential Listings | 98% | 100% | 95% | 98% |
| Avg. Sold \$ to Avg. List \$ of all Residential Listings | 72% | 99% | 87% | 88% |
| Median Sold \$ to Median List \$ of Closed Residential Listings | 97% | 78% | 93% | 99% |
| Median Sold \$ to Median List \$ of all Residential Listings | 80% | 83% | 90% | 101% |
| Residential Listings Closed to Total Listings Closed | 63% | 69% | 69% | 76% |
| Office to Office Listings Closed: | 23 - May | 22 - May | 23 - May YTD | 22 - May YTD |
| Total Number of Listings Sold thru 2nd Office | 25 | 29 | 82 | 121 |
| Total \$ Volume | \$4,594,950 | \$8,195,936 | \$22,375,555 | \$31,066,462 |
| Avg. Market Time | 332 | 150 | 219 | 158 |
| Avg. List \$ | \$190,338 | \$284,603 | \$283,898 | \$260,940 |
| Avg. Sold \$ | \$183,798 | \$282,618 | \$272,872 | \$256,747 |
| Median Market Time | 95 | 98 | 91 | 91 |
| Median List \$ | \$225,000 | \$269,298 | \$229,000 | \$225,000 |
| Median Sold \$ | \$225,000 | \$269,298 | \$222,000 | \$223,750 |
| Office to Office as % of Residential Sales | 96% | 88% | 83% | 74% |
| Office to Office Volume as % of Residential Volume | 78% | 76% | 81% | 71% |