

Month End Report - Silver City Regional Association of REALTORS®, Inc

Statistics for: Class=RE, LD, CI, MF, FR, RN, Date Range 06/01/2023-06/30/2023; As Of: 7/5/2023

All Property Types:	23 - June	22 - June	23 - June YTD	22 - June YTD
Total Number of Listings Listed	52	44	296	340
Total Number of Listings Closed	47	53	190	268
Total Volume of Listings Closed	\$8,659,024	\$13,309,283	\$42,869,425	\$63,605,011
Total Number of Listings Pending	37	20	213	243
Residential Properties Only:	23 - June	22 - June	23 - June YTD	22 - June YTD
Total Number of Residential Listings Listed	35	29	198	214
Total Active Residential Listings	165	165	319	336
% Residential Listings of Total Listings	67%	66%	67%	63%
Avg. List \$ of Residential Listings Listed	\$344,282	\$311,368	\$322,486	\$307,085
Median List \$ of Residential Listings Listed	\$315,000	\$200,000	\$259,000	\$227,000
Avg. DOM of Residential Listings Listed	17	126	65	109
Median DOM of Residential Listings Listed	17	100	59	76
Pending:	23 - June	22 - June	23 - June YTD	22 - June YTD
Total # of Residential Listings Pending	27	18	148	184
Avg. DOM of Residential Listings Pending	71	83	120	113
Median DOM of Residential Listings Pending	46	54	77	73
Closed:	23 - June	22 - June	23 - June YTD	22 - June YTD
Total Residential Listings Closed	35	46	134	209
% Residential Listings Closed of Total Residential Listings	100%	159%	68%	98%
Total Volume Residential Listings Closed	\$7,557,524	\$11,313,883	\$35,154,375	\$55,241,970
Avg. List \$ of Residential Listings Closed	\$225,262	\$247,995	\$275,367	\$269,840
Avg. Sold \$ of Residential Listings Closed	\$215,929	\$245,953	\$262,346	\$264,315
Avg. DOM of Residential Listings Closed	113	98	136	118
Median List \$ of Residential Listings Closed	\$219,000	\$209,500	\$235,000	\$229,000
Median Sold \$ of Residential Listings Closed	\$225,000	\$225,000	\$225,000	\$225,000
Median DOM of Residential Listings Closed	76	76	76	76
Avg. Sold \$ to Avg. List \$ of Closed Residential Listings	96%	99%	95%	98%
Avg. Sold \$ to Avg. List \$ of all Residential Listings	63%	79%	81%	86%
Median Sold \$ to Median List \$ of Closed Residential Listings	103%	107%	96%	98%
Median Sold \$ to Median List \$ of all Residential Listings	71%	113%	87%	99%
Residential Listings Closed to Total Listings Closed	74%	87%	71%	78%
Office to Office Listings Closed:	23 - June	22 - June	23 - June YTD	22 - June YTD
Total Number of Listings Sold thru 2nd Office	21	27	103	148
Total \$ Volume	\$4,223,501	\$6,689,483	\$26,599,056	\$37,755,945
Avg. Market Time	233	83	222	145
Avg. List \$	\$205,900	\$245,829	\$267,995	\$258,183
Avg. Sold \$	\$201,119	\$247,758	\$258,243	\$255,107
Median Market Time	83	60	90	78
Median List \$	\$178,000	\$210,000	\$225,000	\$225,000
Median Sold \$	\$178,000	\$215,000	\$215,000	\$222,250
Office to Office as % of Residential Sales	60%	59%	77%	71%
Office to Office Volume as % of Residential Volume	56%	59%	76%	68%