Month End Report - Silver City Regional Association of Realtors, Inc®

Statistics for: Class=RE, LD, CI, MF, FR, RN, Date Range11/01/2021-11/30/2021; As Of: 12/7/2021

All Property Types:	**21 - November**	**20 - November**	**21 - November YTD**	**20 - November YTD**
'Total Number of Listings Listed'	58	53	849	577
'Total Number of Listings Closed'	35	41	579	455
'Total Volume of Listings Closed'	$7,697,000	$6,559,830	$112,029,706	$73,602,979
'Total Number of Listings Pended'	43	43	594	504

Residential Properties Only:	**21 - November**	**20 - November**	**21 - November YTD**	**20 - November YTD**
'Total Number of Residential Listings Listed'	27	25	514	385
'Total Active Residential Listings'	172	225	703	559
'% Residential Listings of Total Listings'	47%	47%	61%	67%
'Avg. List $ of Residential Listings Listed'	$291,807	$213,086	$247,513	$207,333
'Avg. DOM of Residential Listings Listed'	20	103	79	127

Pending:	**21 - November**	**20 - November**	**21 - November YTD**	**20 - November YTD**
' Total # of Residential Listings Pended'	33	33	455	386
' Avg. DOM of Residential Listings Pended'	130	140	127	170

Closed:	**21 - November**	**20 - November**	**21 - November YTD**	**20 - November YTD**
' Total Residential Listings Closed'	30	31	447	355
' % Residential Listings Closed of Total Residential Listings'	111%	124%	87%	92%
' Total Volume Residential Listings Closed'	$6,602,000	$5,878,280	$96,461,211	$62,627,360
' Avg. List $ of Residential Listings Closed'	$221,660	$198,611	$222,811	$185,260
' Avg. Sold $ of Residential Listings Closed'	$220,066	$189,621	$215,796	$176,415
' Avg. DOM of Residential Listings Closed'	98	182	145	156
' Avg. Sold $ to Avg. List $ of Closed Residential Listings'	99%	95%	97%	95%
' Avg. Sold $ to Avg. List $ of all Residential Listings'	75%	89%	87%	85%
' Residential Listings Closed to Total Listings Closed'	86%	76%	77%	78%

Office to Office Listings Closed:	**21 - November**	**20 - November**	**21 - November YTD**	**20 - November YTD**
'Total Number of Listings Sold thru 2nd Office'	19	19	312	225
'Total $ Volume'	$4,614,500	$3,533,040	$64,686,476	$38,490,520
'Avg. Market Time'	100	237	205	183
'Avg. List $'	$255,100	$191,436	$214,479	$178,462
'Avg. Sold $'	$242,868	$185,949	$207,328	$171,068
'Office to Office as % of Residential Sales'	63%	61%	70%	63%
'Office to Office Volume as % of Residential Volume'	70%	60%	67%	61%