

Month End Report - Silver City Regional Association of REALTORS®, Inc.

Statistics for: Class=RE, LD, CI, MF, FR, RN, Date Range 09/01/2022-09/30/2022; As Of: 12/13/2022

All Property Types:	22 - September	21 - September	22 - September YTD	21 - September YTD
Total Number of Listings Listed	55	59	570	536
Total Number of Listings Closed	40	50	382	504
Total Volume of Listings Closed	\$7,070,980	\$10,118,403	\$85,991,911	\$95,248,506
Total Number of Listings Pended	32	40	362	498

Residential Properties Only:	22 - September	21 - September	22 - September YTD	21 - September YTD
Total Number of Residential Listings Listed	34	35	354	373
Total Active Residential Listings	177	190	490	539
% Residential Listings of Total Listings	62%	59%	62%	70%
Avg. List \$ of Residential Listings Listed	\$263,147	\$237,894	\$296,477	\$230,991
Median List \$ of Residential Listings Listed	\$199,850	\$209,900	\$225,000	\$195,000
Avg. DOM of Residential Listings Listed	69	112	90	112
Median DOM of Residential Listings Listed	79	77	76	80

Pending:	22 - September	21 - September	22 - September YTD	21 - September YTD
Total # of Residential Listings Pended	20	30	265	382
Avg. DOM of Residential Listings Pended	126	136	109	136
Median DOM of Residential Listings Pended	88	90	72	86

Closed:	22 - September	21 - September	22 - September YTD	21 - September YTD
Total Residential Listings Closed	28	41	290	385
% Residential Listings Closed of Total Residential Listings	82%	117%	82%	103%
Total Volume Residential Listings Closed	\$6,194,300	\$9,373,903	\$73,887,970	\$81,665,211
Avg. List \$ of Residential Listings Closed	\$225,753	\$232,902	\$260,858	\$219,296
Avg. Sold \$ of Residential Listings Closed	\$221,225	\$228,631	\$254,786	\$212,117
Avg. DOM of Residential Listings Closed	80	93	111	151
Median List \$ of Residential Listings Closed	\$190,000	\$215,000	\$222,450	\$189,000
Median Sold \$ of Residential Listings Closed	\$180,000	\$180,000	\$180,000	\$180,000
Median DOM of Residential Listings Closed	89	89	89	89
Avg. Sold \$ to Avg. List \$ of Closed Residential Listings	98%	98%	98%	97%
Avg. Sold \$ to Avg. List \$ of all Residential Listings	84%	96%	86%	92%
Median Sold \$ to Median List \$ of Closed Residential Listings	95%	84%	81%	95%
Median Sold \$ to Median List \$ of all Residential Listings	90%	86%	80%	92%
Residential Listings Closed to Total Listings Closed	70%	82%	76%	76%

Office to Office Listings Closed:	22 - September	21 - September	22 - September YTD	21 - September YTD
Total Number of Listings Sold thru 2nd Office	22	30	207	274
Total \$ Volume	\$3,989,580	\$6,391,903	\$50,440,025	\$55,036,476
Avg. Market Time	214	106	155	217
Avg. List \$	\$184,226	\$215,566	\$247,958	\$207,546
Avg. Sold \$	\$181,344	\$213,063	\$243,671	\$200,863
Median Market Time	71	64	81	95
Median List \$	\$150,000	\$212,500	\$219,000	\$175,000
Median Sold \$	\$150,000	\$208,239	\$215,000	\$173,500
Office to Office as % of Residential Sales	79%	73%	71%	71%
Office to Office Volume as % of Residential Volume	64%	68%	68%	67%