Month End Report - Silver City Regional Association of REALTORS®, Inc.

Statistics for: Class=RE, LD, CI, MF, FR, RN, Date Range08/01/2021-08/31/2021; As Of: 9/8/2021

All Property Types:	**21-Aug**	**20-Aug**	**21 - August YTD**	**20 - August YTD**
'Total Number of Listings Listed'	80	70	657	418
'Total Number of Listings Closed'	56	57	452	310
'Total Volume of Listings Closed'	$8,898,760	$11,825,900	$84,221,103	$50,992,105
'Total Number of Listings Pended'	69	61	480	354

Residential Properties Only:	**21-Aug**	**20-Aug**	**21 - August YTD**	**20 - August YTD**
'Total Number of Residential Listings Listed'	62	47	402	279
'Total Active Residential Listings'	216	247	603	457
'% Residential Listings of Total Listings'	78%	67%	61%	67%
'Avg. List $ of Residential Listings Listed'	$282,739	$219,946	$243,897	$201,748
'Avg. DOM of Residential Listings Listed'	15	118	65	131

Pending:	**21-Aug**	**20-Aug**	**21 - August YTD**	**20 - August YTD**
' Total # of Residential Listings Pended'	58	47	365	278
' Avg. DOM of Residential Listings Pended'	40	169	122	166

Closed:	**21-Aug**	**20-Aug**	**21 - August YTD**	**20 - August YTD**
' Total Residential Listings Closed'	42	45	342	248
' % Residential Listings Closed of Total Residential Listings'	68%	96%	85%	89%
' Total Volume Residential Listings Closed'	$8,242,700	$9,216,375	$71,382,308	$42,324,480
' Avg. List $ of Residential Listings Closed'	$201,679	$211,126	$216,275	$178,416
' Avg. Sold $ of Residential Listings Closed'	$196,254	$204,808	$208,720	$170,663
' Avg. DOM of Residential Listings Closed'	118	149	159	146
' Avg. Sold $ to Avg. List $ of Closed Residential Listings'	97%	97%	97%	96%
' Avg. Sold $ to Avg. List $ of all Residential Listings'	69%	93%	86%	85%
' Residential Listings Closed to Total Listings Closed'	75%	79%	76%	80%

Office to Office Listings Closed:	**21-Aug**	**20-Aug**	**21 - August YTD**	**20 - August YTD**
'Total Number of Listings Sold thru 2nd Office'	24	29	243	163
'Total $ Volume'	$3,717,900	$5,992,475	$48,254,573	$27,083,980
'Avg. Market Time'	114	202	231	169
'Avg. List $'	$159,152	$212,751	$205,785	$173,863
'Avg. Sold $'	$154,912	$206,637	$198,578	$166,159
'Office to Office as % of Residential Sales'	57%	64%	71%	66%
'Office to Office Volume as % of Residential Volume'	45%	65%	68%	64%