

Month End Report - Silver City Regional Association of REALTORS®, Inc.

Statistics for: Class=RE, LD, CI, MF, FR, RN, Date Range 08/01/2023-08/31/2023; As Of: 9/11/2023

All Property Types:	23 - August	22 - August	23 - August YTD	22 - August YTD
Total Number of Listings Listed	57	69	415	442
Total Number of Listings Closed	36	42	255	342
Total Volume of Listings Closed	\$7,753,550	\$8,472,520	\$56,837,145	\$78,920,931
Total Number of Listings Pending	37	46	276	330
Residential Properties Only:	23 - August	22 - August	23 - August YTD	22 - August YTD
Total Number of Residential Listings Listed	36	41	274	289
Total Active Residential Listings	183	171	395	410
% Residential Listings of Total Listings	63%	59%	66%	65%
Avg. List \$ of Residential Listings Listed	\$269,819	\$276,607	\$311,075	\$290,563
Median List \$ of Residential Listings Listed	\$232,000	\$200,000	\$259,000	\$225,000
Avg. DOM of Residential Listings Listed	20	125	78	108
Median DOM of Residential Listings Listed	20	82	66	76
Pending:	23 - August	22 - August	23 - August YTD	22 - August YTD
Total # of Residential Listings Pending	25	35	191	246
Avg. DOM of Residential Listings Pending	100	97	119	103
Median DOM of Residential Listings Pending	45	70	80	71
Closed:	23 - August	22 - August	23 - August YTD	22 - August YTD
Total Residential Listings Closed	23	33	177	262
% Residential Listings Closed of Total Residential Listings	64%	80%	65%	91%
Total Volume Residential Listings Closed	\$6,467,050	\$7,735,300	\$47,238,395	\$67,693,670
Avg. List \$ of Residential Listings Closed	\$307,130	\$245,933	\$281,697	\$264,610
Avg. Sold \$ of Residential Listings Closed	\$281,176	\$234,403	\$266,883	\$258,372
Avg. DOM of Residential Listings Closed	119	94	126	108
Median List \$ of Residential Listings Closed	\$275,000	\$200,000	\$245,000	\$224,950
Median Sold \$ of Residential Listings Closed	\$260,000	\$190,000	\$235,000	\$220,000
Median DOM of Residential Listings Closed	75	75	75	75
Avg. Sold \$ to Avg. List \$ of Closed Residential Listings	92%	95%	95%	98%
Avg. Sold \$ to Avg. List \$ of all Residential Listings	104%	85%	86%	89%
Median Sold \$ to Median List \$ of Closed Residential Listings	80%	110%	90%	98%
Median Sold \$ to Median List \$ of all Residential Listings	95%	110%	85%	98%
Residential Listings Closed to Total Listings Closed	64%	79%	69%	77%
Office to Office Listings Closed:	23 - August	22 - August	23 - August YTD	22 - August YTD
Total Number of Listings Sold thru 2nd Office	19	18	137	186
Total \$ Volume	\$4,240,550	\$4,540,500	\$33,834,356	\$46,719,445
Avg. Market Time	120	106	204	143
Avg. List \$	\$243,360	\$268,577	\$257,663	\$255,717
Avg. Sold \$	\$223,186	\$252,250	\$246,966	\$251,179
Median Market Time	65	83	88	78
Median List \$	\$199,000	\$234,000	\$225,000	\$225,000
Median Sold \$	\$190,000	\$225,750	\$215,000	\$220,000
Office to Office as % of Residential Sales	83%	55%	77%	71%
Office to Office Volume as % of Residential Volume	66%	59%	72%	69%