

Month End Report - Silver City Regional Association of REALTORS®

Statistics for: Class=RE, LD, CI, MF, FR, RN, Date Range 11/01/2023-11/30/2023; As Of: 12/5/2023

All Property Types:	23 - November	22 - November	23 - November YTD	22 - November YTD
Total Number of Listings Listed	35	31	562	527
Total Number of Listings Closed	22	27	339	442
Total Volume of Listings Closed	\$4,373,970	\$6,479,900	\$73,530,784	\$98,418,310
Total Number of Listings Pended	32	32	368	418
Residential Properties Only:	23 - November	22 - November	23 - November YTD	22 - November YTD
Total Number of Residential Listings Listed	24	23	370	354
Total Active Residential Listings	167	154	490	474
% Residential Listings of Total Listings	69%	74%	66%	67%
Avg. List \$ of Residential Listings Listed	\$362,600	\$313,843	\$299,109	\$274,781
Median List \$ of Residential Listings Listed	\$257,250	\$259,000	\$249,250	\$222,450
Avg. DOM of Residential Listings Listed	20	138	89	115
Median DOM of Residential Listings Listed	20	126	70	79
Pending:	23 - November	22 - November	23 - November YTD	22 - November YTD
Total # of Residential Listings Pended	25	24	259	309
Avg. DOM of Residential Listings Pended	75	119	114	102
Median DOM of Residential Listings Pended	45	87	79	72
Closed:	23 - November	22 - November	23 - November YTD	22 - November YTD
Total Residential Listings Closed	19	21	238	334
% Residential Listings Closed of Total Residential Listings	79%	91%	64%	94%
Total Volume Residential Listings Closed	\$4,018,970	\$6,084,900	\$62,079,034	\$85,128,369
Avg. List \$ of Residential Listings Closed	\$224,578	\$297,567	\$275,923	\$261,279
Avg. Sold \$ of Residential Listings Closed	\$211,524	\$289,757	\$260,836	\$254,875
Avg. DOM of Residential Listings Closed	115	89	124	102
Median List \$ of Residential Listings Closed	\$199,000	\$235,000	\$244,500	\$219,500
Median Sold \$ of Residential Listings Closed	\$184,000	\$233,000	\$228,000	\$217,250
Median DOM of Residential Listings Closed	101	79	86	74
Avg. Sold \$ to Avg. List \$ of Closed Residential Listings	94%	97%	95%	98%
Avg. Sold \$ to Avg. List \$ of all Residential Listings	58%	92%	87%	93%
Median Sold \$ to Median List \$ of Closed Residential Listings	92%	99%	93%	99%
Median Sold \$ to Median List \$ of all Residential Listings	72%	90%	91%	98%
Residential Listings Closed to Total Listings Closed	86%	78%	70%	76%
Office to Office Listings Closed:	23 - November	22 - November	23 - November YTD	22 - November YTD
Total Number of Listings Sold thru 2nd Office	10	14	184	238
Total \$ Volume	\$1,845,000	\$3,654,000	\$44,316,356	\$57,878,524
Avg. Market Time	110	118	190	151
Avg. List \$	\$196,600	\$265,930	\$252,157	\$247,776
Avg. Sold \$	\$184,500	\$261,000	\$240,849	\$243,187
Median Market Time	99	63	90	76
Median List \$	\$189,000	\$192,450	\$225,000	\$219,000
Median Sold \$	\$176,500	\$182,500	\$215,000	\$211,750
Office to Office as % of Residential Sales	53%	67%	77%	71%
Office to Office Volume as % of Residential Volume	46%	60%	71%	68%