

Month End Report - Silver City Regional Association of REALTORS®, Inc.

Statistics for: Class=RE, LD, CI, MF, FR, RN, Date Range 12/01/2023-12/31/2023; As Of: 1/9/2024

All Property Types:	23 - December	22 - December	23 - December YTD	22 - December YTD
Total Number of Listings Listed	26	26	593	539
Total Number of Listings Closed	33	29	374	471
Total Volume of Listings Closed	\$10,197,608	\$6,508,810	\$84,213,874	\$104,927,120
Total Number of Listings Pended	34	15	402	433
Residential Properties Only:	23 - December	22 - December	23 - December YTD	22 - December YTD
Total Number of Residential Listings Listed	16	14	387	360
Total Active Residential Listings	162	138	503	479
% Residential Listings of Total Listings	62%	54%	65%	67%
Avg. List \$ of Residential Listings Listed	\$274,156	\$298,642	\$297,881	\$276,349
Median List \$ of Residential Listings Listed	\$245,000	\$233,250	\$249,500	\$224,900
Avg. DOM of Residential Listings Listed	18	125	97	116
Median DOM of Residential Listings Listed	19	76	80	78
Pending:	23 - December	22 - December	23 - December YTD	22 - December YTD
Total # of Residential Listings Pended	22	10	283	319
Avg. DOM of Residential Listings Pended	116	85	117	101
Median DOM of Residential Listings Pended	81	73	81	72
Closed:	23 - December	22 - December	23 - December YTD	22 - December YTD
Total Residential Listings Closed	28	22	267	356
% Residential Listings Closed of Total Residential Listings	175%	157%	69%	99%
Total Volume Residential Listings Closed	\$6,918,608	\$5,437,810	\$69,258,124	\$90,566,179
Avg. List \$ of Residential Listings Closed	\$254,517	\$256,745	\$273,656	\$260,999
Avg. Sold \$ of Residential Listings Closed	\$247,093	\$247,173	\$259,393	\$254,399
Avg. DOM of Residential Listings Closed	96	84	121	101
Median List \$ of Residential Listings Closed	\$207,500	\$225,000	\$235,000	\$220,000
Median Sold \$ of Residential Listings Closed	\$197,500	\$225,505	\$225,000	\$217,750
Median DOM of Residential Listings Closed	70	78	83	74
Avg. Sold \$ to Avg. List \$ of Closed Residential Listings	97%	96%	95%	97%
Avg. Sold \$ to Avg. List \$ of all Residential Listings	90%	83%	87%	92%
Median Sold \$ to Median List \$ of Closed Residential Listings	95%	100%	96%	99%
Median Sold \$ to Median List \$ of all Residential Listings	81%	97%	90%	97%
Residential Listings Closed to Total Listings Closed	85%	76%	71%	76%
Office to Office Listings Closed:	23 - December	22 - December	23 - December YTD	22 - December YTD
Total Number of Listings Sold thru 2nd Office	14	18	198	256
Total \$ Volume	\$3,001,000	\$4,393,300	\$47,317,356	\$62,271,824
Avg. Market Time	124	84	185	146
Avg. List \$	\$223,035	\$253,188	\$250,098	\$248,156
Avg. Sold \$	\$214,357	\$244,072	\$238,976	\$243,249
Median Market Time	79	70	90	75
Median List \$	\$200,000	\$225,000	\$218,750	\$219,000
Median Sold \$	\$190,000	\$217,500	\$210,000	\$211,750
Office to Office as % of Residential Sales	50%	82%	74%	72%
Office to Office Volume as % of Residential Volume	43%	81%	68%	69%