

# Month End Report - Silver City Regional Association of REALTORS®, Inc.

Statistics for: Class=RE, LD, CI, MF, FR, RN, Date Range 03/01/2022-03/31/2022; As Of: 4/8/2022

<b>All Property Types:</b>	<b>22 - March</b>	<b>21 - March</b>	<b>22 - March YTD</b>	<b>21 - March YTD</b>
'Total Number of Listings Listed'	74	98	181	210
'Total Number of Listings Closed'	38	61	121	147
'Total Volume of Listings Closed'	\$8,681,400	\$11,256,700	\$25,688,865	\$27,438,195
'Total Number of Listings Pended'	50	55	136	166
<b>Residential Properties Only:</b>	<b>22 - March</b>	<b>21 - March</b>	<b>22 - March YTD</b>	<b>21 - March YTD</b>
'Total Number of Residential Listings Listed'	43	54	102	128
'Total Active Residential Listings'	143	220	252	298
'% Residential Listings of Total Listings'	58%	55%	56%	61%
'Avg. List \$ of Residential Listings Listed'	\$324,204	\$241,301	\$312,537	\$216,548
'Avg. DOM of Residential Listings Listed'	14	125	31	114
<b>Pending:</b>	<b>22 - March</b>	<b>21 - March</b>	<b>22 - March YTD</b>	<b>21 - March YTD</b>
' Total # of Residential Listings Pended'	40	39	100	129
' Avg. DOM of Residential Listings Pended'	81	161	101	178
<b>Closed:</b>	<b>22 - March</b>	<b>21 - March</b>	<b>22 - March YTD</b>	<b>21 - March YTD</b>
' Total Residential Listings Closed'	28	47	94	116
' % Residential Listings Closed of Total Residential Listings'	65%	87%	92%	91%
' Total Volume Residential Listings Closed'	\$7,344,400	\$9,839,500	\$22,387,000	\$23,819,995
' Avg. List \$ of Residential Listings Closed'	\$272,064	\$216,882	\$247,775	\$214,224
' Avg. Sold \$ of Residential Listings Closed'	\$262,300	\$209,351	\$238,159	\$205,344
' Avg. DOM of Residential Listings Closed'	127	248	136	212
' Avg. Sold \$ to Avg. List \$ of Closed Residential Listings'	96%	97%	96%	96%
' Avg. Sold \$ to Avg. List \$ of all Residential Listings'	81%	87%	76%	95%
' Residential Listings Closed to Total Listings Closed'	74%	77%	78%	79%
<b>Office to Office Listings Closed:</b>	<b>22 - March</b>	<b>21 - March</b>	<b>22 - March YTD</b>	<b>21 - March YTD</b>
'Total Number of Listings Sold thru 2nd Office'	19	31	66	67
'Total \$ Volume'	\$4,821,900	\$7,204,300	\$14,088,200	\$14,665,300
'Avg. Market Time'	146	323	138	242
'Avg. List \$'	\$260,178	\$243,058	\$218,669	\$227,358
'Avg. Sold \$'	\$253,784	\$232,396	\$213,457	\$218,885
'Office to Office as % of Residential Sales'	68%	66%	70%	58%
'Office to Office Volume as % of Residential Volume'	66%	73%	63%	62%