

Silver City Regional Association of REALTORS, Inc. and Multiple Listing Service

2019 Volume Ranking - Firm Ranking

2019 Solds - both listing and selling side: Residential, Land, Commercial, Multi-Family and Farm/Ranch

| Rank | Firm | Units | Volume | Units | Volume | Units | Volume | % MLS Volume | Avg Ttl Price | Avg DOM |
|---------------|--|------------|---------------------|------------|---------------------|------------|----------------------|---------------|------------------|------------|
| | | Listed | | Sold | | Total | | | | |
| 1 | Better Homes and Gardens Real Estate Silver City | 85 | \$12,761,215 | 60 | \$10,480,155 | 145 | \$23,241,370 | 17.50% | \$160,285 | 161 |
| 2 | Hacienda Realty | 64 | \$11,852,800 | 63 | \$9,801,250 | 127 | \$21,654,050 | 16.31% | \$170,504 | 190 |
| 3 | Enchantment Realty | 41 | \$7,323,800 | 48 | \$7,778,450 | 89 | \$15,102,250 | 11.37% | \$169,688 | 198 |
| 4 | RE/MAX Silver Advantage | 50 | \$7,541,299 | 33 | \$5,278,750 | 83 | \$12,820,049 | 9.65% | \$154,458 | 263 |
| 5 | United Country Mimbres Realty | 32 | \$4,732,500 | 54 | \$6,918,550 | 86 | \$11,651,050 | 8.77% | \$135,477 | 180 |
| 6 | New Mexico Properties | 10 | \$3,475,900 | 32 | \$5,602,205 | 42 | \$9,078,105 | 6.84% | \$216,145 | 221 |
| 7 | Thompson Realty PC | 48 | \$4,036,076 | 33 | \$2,594,751 | 81 | \$6,630,827 | 4.99% | \$81,862 | 177 |
| 8 | Action Realty, LLC. | 17 | \$2,430,250 | 16 | \$2,709,019 | 33 | \$5,139,269 | 3.87% | \$155,735 | 509 |
| 9 | Wagon Wheel Realty | 29 | \$2,593,725 | 22 | \$2,387,085 | 51 | \$4,980,810 | 3.75% | \$97,663 | 185 |
| 10 | My Real Estate Company | 14 | \$2,150,150 | 17 | \$2,446,250 | 31 | \$4,596,400 | 3.46% | \$148,271 | 155 |
| 11 | Smith Real Estate & Prop. Mgmt. | 16 | \$1,979,250 | 16 | \$2,292,300 | 32 | \$4,271,550 | 3.22% | \$133,486 | 230 |
| 12 | La Paloma Real Estate | 11 | \$1,632,701 | 13 | \$1,943,076 | 24 | \$3,575,777 | 2.69% | \$148,991 | 411 |
| 13 | Non-Member Office | 0 | \$0 | 15 | \$2,567,275 | 15 | \$2,567,275 | 1.93% | \$171,152 | 286 |
| 14 | Open Range Real Estate, LLC. | 5 | \$1,036,000 | 4 | \$861,000 | 9 | \$1,897,000 | 1.43% | \$210,778 | 584 |
| 15 | Keystone Real Estate & Rentals | 3 | \$325,000 | 8 | \$1,166,000 | 11 | \$1,491,000 | 1.12% | \$135,545 | 81 |
| 16 | Arias Links Realty | 5 | \$801,300 | 6 | \$616,600 | 11 | \$1,417,900 | 1.07% | \$128,900 | 234 |
| 17 | Platinum Realty Group | 11 | \$732,625 | 3 | \$83,875 | 14 | \$816,500 | 0.61% | \$58,321 | 162 |
| 18 | Hometown Real Estate | 1 | \$95,000 | 3 | \$662,000 | 4 | \$757,000 | 0.57% | \$189,250 | 78 |
| 19 | Gila Realty | 2 | \$290,000 | 2 | \$210,000 | 4 | \$500,000 | 0.38% | \$125,000 | 119 |
| 20 | Exit Realty Horizons | 1 | \$120,000 | 0 | \$0 | 1 | \$120,000 | 0.09% | \$120,000 | 251 |
| Totals | | 445 | \$65,909,591 | 448 | \$66,398,591 | 893 | \$132,308,182 | 99.63% | \$148,161 | 210 |