

Month End Report - Silver City Regional Association of REALTORS®, Inc.

Statistics for: Class=RE, LD, CI, MF, FR, RN, Date Range 10/01/2023-10/31/2023; As Of: 11/6/2023

All Property Types:	23 - October	22 - October	23 - October YTD	22 - October YTD
Total Number of Listings Listed	60	47	527	510
Total Number of Listings Closed	32	33	316	415
Total Volume of Listings Closed	\$7,109,169	\$5,946,499	\$68,890,314	\$91,938,410
Total Number of Listings Pending	31	25	340	386
Residential Properties Only:	23 - October	22 - October	23 - October YTD	22 - October YTD
Total Number of Residential Listings Listed	44	35	347	342
Total Active Residential Listings	189	164	467	463
% Residential Listings of Total Listings	73%	74%	66%	67%
Avg. List \$ of Residential Listings Listed	\$229,692	\$278,751	\$295,752	\$278,118
Median List \$ of Residential Listings Listed	\$210,500	\$225,000	\$249,500	\$224,950
Avg. DOM of Residential Listings Listed	16	137	84	113
Median DOM of Residential Listings Listed	16	107	68	77
Pending:	23 - October	22 - October	23 - October YTD	22 - October YTD
Total # of Residential Listings Pending	28	20	238	285
Avg. DOM of Residential Listings Pending	62	73	115	100
Median DOM of Residential Listings Pending	29	70	80	71
Closed:	23 - October	22 - October	23 - October YTD	22 - October YTD
Total Residential Listings Closed	23	23	218	313
% Residential Listings Closed of Total Residential Listings	52%	66%	63%	92%
Total Volume Residential Listings Closed	\$6,193,669	\$5,155,499	\$57,793,564	\$79,043,469
Avg. List \$ of Residential Listings Closed	\$284,634	\$233,456	\$280,290	\$258,844
Avg. Sold \$ of Residential Listings Closed	\$269,289	\$224,152	\$265,108	\$252,535
Avg. DOM of Residential Listings Closed	107	88	124	103
Median List \$ of Residential Listings Closed	\$232,000	\$199,000	\$245,000	\$219,000
Median Sold \$ of Residential Listings Closed	\$225,000	\$189,999	\$230,511	\$217,000
Median DOM of Residential Listings Closed	87	87	84	74
Avg. Sold \$ to Avg. List \$ of Closed Residential Listings	95%	96%	95%	98%
Avg. Sold \$ to Avg. List \$ of all Residential Listings	117%	80%	90%	91%
Median Sold \$ to Median List \$ of Closed Residential Listings	97%	95%	94%	99%
Median Sold \$ to Median List \$ of all Residential Listings	107%	84%	92%	96%
Residential Listings Closed to Total Listings Closed	72%	70%	69%	75%
Office to Office Listings Closed:	23 - October	22 - October	23 - October YTD	22 - October YTD
Total Number of Listings Sold thru 2nd Office	19	16	174	224
Total \$ Volume	\$4,458,500	\$3,515,499	\$42,471,356	\$54,224,524
Avg. Market Time	198	205	195	153
Avg. List \$	\$246,715	\$226,949	\$255,350	\$246,641
Avg. Sold \$	\$234,657	\$219,718	\$244,088	\$242,073
Median Market Time	108	67	90	76
Median List \$	\$225,000	\$194,999	\$225,000	\$219,000
Median Sold \$	\$218,000	\$194,999	\$217,870	\$214,250
Office to Office as % of Residential Sales	83%	70%	80%	72%
Office to Office Volume as % of Residential Volume	72%	68%	73%	69%