

# Month End Report - Silver City Regional Association of REALTORS®, Inc.

Statistics for: Class=RE, LD, CI, MF, FR, RN, Date Range 03/01/2023-03/31/2023; As Of: 4/6/2023

<b>All Property Types:</b>	<b>23 - March</b>	<b>22 - March</b>	<b>23 - March YTD</b>	<b>22 - March YTD</b>
Total Number of Listings Listed	47	75	135	179
Total Number of Listings Closed	37	40	77	124
Total Volume of Listings Closed	\$8,439,300	\$8,980,400	\$21,238,164	\$26,136,865
Total Number of Listings Pending	38	44	96	132
<b>Residential Properties Only:</b>	<b>23 - March</b>	<b>22 - March</b>	<b>23 - March YTD</b>	<b>22 - March YTD</b>
Total Number of Residential Listings Listed	37	42	91	99
Total Active Residential Listings	158	160	212	230
% Residential Listings of Total Listings	79%	56%	67%	55%
Avg. List \$ of Residential Listings Listed	\$300,008	\$311,019	\$311,955	\$307,810
Median List \$ of Residential Listings Listed	\$249,900	\$227,250	\$250,000	\$220,000
Avg. DOM of Residential Listings Listed	15	104	39	100
Median DOM of Residential Listings Listed	12	75	36	74
<b>Pending:</b>	<b>23 - March</b>	<b>22 - March</b>	<b>23 - March YTD</b>	<b>22 - March YTD</b>
Total # of Residential Listings Pending	27	36	67	99
Avg. DOM of Residential Listings Pending	96	98	133	122
Median DOM of Residential Listings Pending	67	69	80	77
<b>Closed:</b>	<b>23 - March</b>	<b>22 - March</b>	<b>23 - March YTD</b>	<b>22 - March YTD</b>
Total Residential Listings Closed	25	30	52	97
% Residential Listings Closed of Total Residential Listings	68%	71%	57%	98%
Total Volume Residential Listings Closed	\$7,501,300	\$7,643,400	\$16,215,664	\$22,935,000
Avg. List \$ of Residential Listings Closed	\$320,360	\$264,060	\$329,238	\$245,813
Avg. Sold \$ of Residential Listings Closed	\$300,052	\$254,780	\$311,839	\$236,443
Avg. DOM of Residential Listings Closed	163	124	145	134
Median List \$ of Residential Listings Closed	\$215,000	\$210,000	\$247,000	\$219,000
Median Sold \$ of Residential Listings Closed	\$219,000	\$219,000	\$219,000	\$219,000
Median DOM of Residential Listings Closed	95	95	95	95
Avg. Sold \$ to Avg. List \$ of Closed Residential Listings	94%	96%	95%	96%
Avg. Sold \$ to Avg. List \$ of all Residential Listings	100%	82%	100%	77%
Median Sold \$ to Median List \$ of Closed Residential Listings	102%	104%	89%	100%
Median Sold \$ to Median List \$ of all Residential Listings	88%	96%	88%	100%
Residential Listings Closed to Total Listings Closed	68%	75%	68%	78%
<b>Office to Office Listings Closed:</b>	<b>23 - March</b>	<b>22 - March</b>	<b>23 - March YTD</b>	<b>22 - March YTD</b>
Total Number of Listings Sold thru 2nd Office	17	20	40	71
Total \$ Volume	\$4,340,500	\$4,990,900	\$13,474,864	\$15,679,450
Avg. Market Time	189	142	138	131
Avg. List \$	\$263,435	\$255,620	\$350,130	\$225,523
Avg. Sold \$	\$255,323	\$249,545	\$336,871	\$220,837
Median Market Time	87	70	85	79
Median List \$	\$215,000	\$210,000	\$226,500	\$210,000
Median Sold \$	\$200,000	\$209,500	\$213,750	\$199,000
Office to Office as % of Residential Sales	68%	67%	77%	73%
Office to Office Volume as % of Residential Volume	58%	65%	83%	68%