Month End Report - Silver City Regional Association of REALTORS®, Inc

Statistics for: Class=RE, LD, CI, MF, FR, RN, Date Range12/01/2021-12/31/2021; As Of: 1/6/2022

All Property Types:	**21 - December**	**20 - December**	**21 - December YTD**	**20 - December YTD**
'Total Number of Listings Listed'	41	70	890	644
'Total Number of Listings Closed'	42	53	624	508
'Total Volume of Listings Closed'	$10,335,350	$9,616,117	$123,262,556	$83,219,096
'Total Number of Listings Pended'	45	43	631	547

Residential Properties Only:	**21 - December**	**20 - December**	**21 - December YTD**	**20 - December YTD**
'Total Number of Residential Listings Listed'	26	38	539	418
'Total Active Residential Listings'	171	223	721	589
'% Residential Listings of Total Listings'	63%	54%	61%	65%
'Avg. List $ of Residential Listings Listed'	$272,642	$250,160	$247,802	$210,734
'Avg. DOM of Residential Listings Listed'	13	156	84	129

Pending:	**21 - December**	**20 - December**	**21 - December YTD**	**20 - December YTD**
' Total # of Residential Listings Pended'	36	35	485	421
' Avg. DOM of Residential Listings Pended'	77	185	129	171

Closed:	**21 - December**	**20 - December**	**21 - December YTD**	**20 - December YTD**
' Total Residential Listings Closed'	36	41	486	396
' % Residential Listings Closed of Total Residential Listings'	138%	108%	90%	95%
' Total Volume Residential Listings Closed'	$8,480,350	$8,963,117	$105,839,061	$71,590,477
' Avg. List $ of Residential Listings Closed'	$239,645	$226,770	$224,641	$189,558
' Avg. Sold $ of Residential Listings Closed'	$235,565	$218,612	$217,775	$180,784
' Avg. DOM of Residential Listings Closed'	172	185	147	159
' Avg. Sold $ to Avg. List $ of Closed Residential Listings'	98%	96%	97%	95%
' Avg. Sold $ to Avg. List $ of all Residential Listings'	86%	87%	88%	86%
' Residential Listings Closed to Total Listings Closed'	86%	77%	78%	78%

Office to Office Listings Closed:	**21 - December**	**20 - December**	**21 - December YTD**	**20 - December YTD**
'Total Number of Listings Sold thru 2nd Office'	25	26	339	251
'Total $ Volume'	$5,455,200	$5,783,117	$70,844,176	$44,273,637
'Avg. Market Time'	205	236	204	189
'Avg. List $'	$219,160	$233,953	$215,704	$184,210
'Avg. Sold $'	$218,208	$222,427	$208,979	$176,388
'Office to Office as % of Residential Sales'	69%	63%	70%	63%
'Office to Office Volume as % of Residential Volume'	64%	65%	67%	62%