Month End Report - Silver City Regional Association of REALTORS®, Inc.

Statistics for: Class=RE, LD, CI, MF, FR, RN, Date Range06/01/2021-06/30/2021; As Of: 7/8/2021

All Property Types:	**21 - June**	**20 - June**	**21 - June YTD**	**20 - June YTD**
'Total Number of Listings Listed'	68	58	492	311
'Total Number of Listings Closed'	73	32	340	212
'Total Volume of Listings Closed'	$15,619,950	$5,107,550	$64,020,508	$31,214,870
'Total Number of Listings Pended'	53	42	362	235

Residential Properties Only:	**21 - June**	**20 - June**	**21 - June YTD**	**20 - June YTD**
'Total Number of Residential Listings Listed'	39	43	278	195
'Total Active Residential Listings'	199	225	491	379
'% Residential Listings of Total Listings'	57%	74%	57%	63%
'Avg. List $ of Residential Listings Listed'	$265,512	$209,494	$239,566	$200,103
'Avg. DOM of Residential Listings Listed'	16	134	56	137

Pending:	**21 - June**	**20 - June**	**21 - June YTD**	**20 - June YTD**
' Total # of Residential Listings Pended'	36	30	269	183
' Avg. DOM of Residential Listings Pended'	89	160	133	158

Closed:	**21 - June**	**20 - June**	**21 - June YTD**	**20 - June YTD**
' Total Residential Listings Closed'	56	26	260	171
' % Residential Listings Closed of Total Residential Listings'	144%	60%	94%	88%
' Total Volume Residential Listings Closed'	$11,516,700	$3,932,550	$54,413,008	$26,123,270
' Avg. List $ of Residential Listings Closed'	$212,424	$156,651	$217,449	$160,572
' Avg. Sold $ of Residential Listings Closed'	$205,655	$151,251	$209,280	$152,767
' Avg. DOM of Residential Listings Closed'	137	117	172	143
' Avg. Sold $ to Avg. List $ of Closed Residential Listings'	97%	97%	96%	95%
' Avg. Sold $ to Avg. List $ of all Residential Listings'	77%	72%	87%	76%
' Residential Listings Closed to Total Listings Closed'	77%	81%	76%	81%

Office to Office Listings Closed:	**21 - June**	**20 - June**	**21 - June YTD**	**20 - June YTD**
'Total Number of Listings Sold thru 2nd Office'	53	16	193	113
'Total $ Volume'	$9,670,600	$2,119,800	$38,252,213	$17,421,755
'Avg. Market Time'	234	136	238	154
'Avg. List $'	$189,015	$135,534	$205,463	$162,238
'Avg. Sold $'	$182,464	$132,487	$198,197	$154,174
'Office to Office as % of Residential Sales'	95%	62%	74%	66%
'Office to Office Volume as % of Residential Volume'	84%	54%	70%	67%