

Month End Report - Silver City Regional Association of REALTORS®, Inc.

Statistics for: Class=RE, LD, CI, MF, FR, RN, Date Range 02/01/2023-02/28/2023; As Of: 3/6/2023

All Property Types:	23 - February	22 - February	23 - February YTD	22 - February YTD
Total Number of Listings Listed	43	51	86	104
Total Number of Listings Closed	21	39	40	84
Total Volume of Listings Closed	\$6,166,850	\$7,058,015	\$12,798,864	\$17,156,465
Total Number of Listings Pended	34	45	60	88
Residential Properties Only:	23 - February	22 - February	23 - February YTD	22 - February YTD
Total Number of Residential Listings Listed	24	30	52	57
Total Active Residential Listings	142	149	173	188
% Residential Listings of Total Listings	56%	59%	60%	55%
Avg. List \$ of Residential Listings Listed	\$332,441	\$286,089	\$327,240	\$305,445
Median List \$ of Residential Listings Listed	\$255,400	\$214,500	\$255,400	\$219,000
Avg. DOM of Residential Listings Listed	19	94	32	97
Median DOM of Residential Listings Listed	21	74	29	73
Pending:	23 - February	22 - February	23 - February YTD	22 - February YTD
Total # of Residential Listings Pended	22	34	42	63
Avg. DOM of Residential Listings Pended	171	101	136	136
Median DOM of Residential Listings Pended	83	62	80	98
Closed:	23 - February	22 - February	23 - February YTD	22 - February YTD
Total Residential Listings Closed	13	29	27	67
% Residential Listings Closed of Total Residential Listings	54%	97%	52%	118%
Total Volume Residential Listings Closed	\$3,177,350	\$6,089,650	\$8,714,364	\$15,291,600
Avg. List \$ of Residential Listings Closed	\$250,115	\$220,889	\$337,459	\$237,643
Avg. Sold \$ of Residential Listings Closed	\$244,411	\$209,987	\$322,754	\$228,232
Avg. DOM of Residential Listings Closed	126	146	128	138
Median List \$ of Residential Listings Closed	\$249,000	\$199,000	\$249,000	\$225,000
Median Sold \$ of Residential Listings Closed	\$220,000	\$220,000	\$220,000	\$220,000
Median DOM of Residential Listings Closed	96	96	96	96
Avg. Sold \$ to Avg. List \$ of Closed Residential Listings	98%	95%	96%	96%
Avg. Sold \$ to Avg. List \$ of all Residential Listings	74%	73%	99%	75%
Median Sold \$ to Median List \$ of Closed Residential Listings	88%	111%	88%	98%
Median Sold \$ to Median List \$ of all Residential Listings	86%	103%	86%	100%
Residential Listings Closed to Total Listings Closed	62%	74%	68%	80%
Office to Office Listings Closed:	23 - February	22 - February	23 - February YTD	22 - February YTD
Total Number of Listings Sold thru 2nd Office	11	21	23	51
Total \$ Volume	\$4,822,350	\$3,489,650	\$9,134,364	\$10,688,550
Avg. Market Time	100	114	101	127
Avg. List \$	\$461,818	\$168,923	\$414,208	\$213,721
Avg. Sold \$	\$438,395	\$166,173	\$397,146	\$209,579
Median Market Time	86	66	85	86
Median List \$	\$249,000	\$179,000	\$245,000	\$209,900
Median Sold \$	\$255,500	\$165,000	\$236,000	\$195,000
Office to Office as % of Residential Sales	85%	72%	85%	76%
Office to Office Volume as % of Residential Volume	152%	57%	105%	70%