

Month End Report - Silver City Regional Association of REALTORS®, Inc.

Statistics for: Class=RE, LD, CI, MF, FR, RN, Date Range 01/01/2023-01/31/2023; As Of: 2/8/2023

All Property Types:	23 - January	22 - January	23 - January YTD	22 - January YTD
Total Number of Listings Listed	43	53	43	53
Total Number of Listings Closed	18	45	18	45
Total Volume of Listings Closed	\$6,475,014	\$10,098,450	\$6,475,014	\$10,098,450
Total Number of Listings Pending	32	43	32	43
Residential Properties Only:	23 - January	22 - January	23 - January YTD	22 - January YTD
Total Number of Residential Listings Listed	28	27	28	27
Total Active Residential Listings	144	159	144	159
% Residential Listings of Total Listings	65%	51%	65%	51%
Avg. List \$ of Residential Listings Listed	\$324,246	\$326,951	\$324,246	\$326,951
Median List \$ of Residential Listings Listed	\$260,000	\$225,000	\$260,000	\$225,000
Avg. DOM of Residential Listings Listed	21	99	21	99
Median DOM of Residential Listings Listed	23	71	23	71
Pending:	23 - January	22 - January	23 - January YTD	22 - January YTD
Total # of Residential Listings Pending	25	29	25	29
Avg. DOM of Residential Listings Pending	81	177	81	177
Median DOM of Residential Listings Pending	67	116	67	116
Closed:	23 - January	22 - January	23 - January YTD	22 - January YTD
Total Residential Listings Closed	13	38	13	38
% Residential Listings Closed of Total Residential Listings	46%	141%	46%	141%
Total Volume Residential Listings Closed	\$5,380,014	\$9,201,950	\$5,380,014	\$9,201,950
Avg. List \$ of Residential Listings Closed	\$438,838	\$250,428	\$438,838	\$250,428
Avg. Sold \$ of Residential Listings Closed	\$413,847	\$242,156	\$413,847	\$242,156
Avg. DOM of Residential Listings Closed	137	131	137	131
Median List \$ of Residential Listings Closed	\$317,500	\$242,250	\$317,500	\$242,250
Median Sold \$ of Residential Listings Closed	\$226,000	\$226,000	\$226,000	\$226,000
Median DOM of Residential Listings Closed	93	93	93	93
Avg. Sold \$ to Avg. List \$ of Closed Residential Listings	94%	97%	94%	97%
Avg. Sold \$ to Avg. List \$ of all Residential Listings	128%	74%	128%	74%
Median Sold \$ to Median List \$ of Closed Residential Listings	71%	93%	71%	93%
Median Sold \$ to Median List \$ of all Residential Listings	87%	100%	87%	100%
Residential Listings Closed to Total Listings Closed	72%	84%	72%	84%
Office to Office Listings Closed:	23 - January	22 - January	23 - January YTD	22 - January YTD
Total Number of Listings Sold thru 2nd Office	11	30	11	30
Total \$ Volume	\$4,155,014	\$7,198,900	\$4,155,014	\$7,198,900
Avg. Market Time	105	137	105	137
Avg. List \$	\$390,163	\$245,080	\$390,163	\$245,080
Avg. Sold \$	\$377,728	\$239,963	\$377,728	\$239,963
Median Market Time	85	93	85	93
Median List \$	\$245,000	\$242,250	\$245,000	\$242,250
Median Sold \$	\$236,000	\$238,500	\$236,000	\$238,500
Office to Office as % of Residential Sales	85%	79%	85%	79%
Office to Office Volume as % of Residential Volume	77%	78%	77%	78%