

Month End Report - Silver City Regional Association of REALTORS®, Inc.

Statistics for: Class=RE, LD, CI, MF, FR, RN, Date Range 09/01/2021-09/30/2021; As Of: 10/11/2021

All Property Types:	21 - September	20 - September	21 - September YTD	20 - September YTD
'Total Number of Listings Listed'	70	68	728	477
'Total Number of Listings Closed'	48	53	501	363
'Total Volume of Listings Closed'	\$9,603,403	\$8,635,194	\$94,343,506	\$59,627,299
'Total Number of Listings Pended'	46	54	517	408
Residential Properties Only:	21 - September	20 - September	21 - September YTD	20 - September YTD
'Total Number of Residential Listings Listed'	41	42	445	318
'Total Active Residential Listings'	193	237	642	494
'% Residential Listings of Total Listings'	59%	62%	61%	67%
'Avg. List \$ of Residential Listings Listed'	\$236,202	\$268,871	\$243,278	\$210,713
'Avg. DOM of Residential Listings Listed'	16	141	70	132
Pending:	21 - September	20 - September	21 - September YTD	20 - September YTD
' Total # of Residential Listings Pended'	35	37	393	315
' Avg. DOM of Residential Listings Pended'	86	217	125	172
Closed:	21 - September	20 - September	21 - September YTD	20 - September YTD
' Total Residential Listings Closed'	39	38	382	286
' % Residential Listings Closed of Total Residential Listings'	95%	90%	86%	90%
' Total Volume Residential Listings Closed'	\$8,858,903	\$7,677,500	\$80,760,211	\$50,001,980
' Avg. List \$ of Residential Listings Closed'	\$229,897	\$219,521	\$218,459	\$183,878
' Avg. Sold \$ of Residential Listings Closed'	\$227,151	\$202,039	\$211,414	\$174,832
' Avg. DOM of Residential Listings Closed'	97	211	152	154
' Avg. Sold \$ to Avg. List \$ of Closed Residential Listings'	99%	92%	97%	95%
' Avg. Sold \$ to Avg. List \$ of all Residential Listings'	96%	75%	87%	83%
' Residential Listings Closed to Total Listings Closed'	81%	72%	76%	79%
Office to Office Listings Closed:	21 - September	20 - September	21 - September YTD	20 - September YTD
'Total Number of Listings Sold thru 2nd Office'	30	21	273	184
'Total \$ Volume'	\$6,736,903	\$3,449,500	\$54,991,476	\$30,533,480
'Avg. Market Time'	117	253	218	178
'Avg. List \$'	\$227,066	\$170,839	\$208,124	\$173,518
'Avg. Sold \$'	\$224,563	\$164,261	\$201,433	\$165,942
'Office to Office as % of Residential Sales'	77%	55%	71%	64%
'Office to Office Volume as % of Residential Volume'	76%	45%	68%	61%