

# Month End Report - Silver City Regional Association of REALTORS®, Inc

Statistics for: Class=RE, LD, CI, MF, FR, RN, Date Range 02/01/2022-02/28/2022; As Of: 3/4/2022

<b>All Property Types:</b>	<b>22 - February</b>	<b>21 - February</b>	<b>22 - February YTD</b>	<b>21 - February YTD</b>
'Total Number of Listings Listed'	48	63	106	113
'Total Number of Listings Closed'	36	46	81	86
'Total Volume of Listings Closed'	\$6,432,015	\$9,255,995	\$16,630,465	\$16,181,495
'Total Number of Listings Pending'	45	61	92	111
<b>Residential Properties Only:</b>	<b>22 - February</b>	<b>21 - February</b>	<b>22 - February YTD</b>	<b>21 - February YTD</b>
'Total Number of Residential Listings Listed'	29	36	58	74
'Total Active Residential Listings'	136	211	206	247
'% Residential Listings of Total Listings'	60%	57%	55%	65%
'Avg. List \$ of Residential Listings Listed'	\$283,320	\$201,379	\$307,672	\$198,484
'Avg. DOM of Residential Listings Listed'	14	99	23	105
<b>Pending:</b>	<b>22 - February</b>	<b>21 - February</b>	<b>22 - February YTD</b>	<b>21 - February YTD</b>
' Total # of Residential Listings Pending'	32	49	65	90
' Avg. DOM of Residential Listings Pending'	73	190	104	185
<b>Closed:</b>	<b>22 - February</b>	<b>21 - February</b>	<b>22 - February YTD</b>	<b>21 - February YTD</b>
' Total Residential Listings Closed'	28	37	66	69
' % Residential Listings Closed of Total Residential Listings'	97%	103%	114%	93%
' Total Volume Residential Listings Closed'	\$5,840,650	\$7,836,995	\$15,042,600	\$13,980,495
' Avg. List \$ of Residential Listings Closed'	\$219,885	\$221,720	\$237,471	\$212,413
' Avg. Sold \$ of Residential Listings Closed'	\$208,594	\$211,810	\$227,918	\$202,615
' Avg. DOM of Residential Listings Closed'	150	169	139	188
' Avg. Sold \$ to Avg. List \$ of Closed Residential Listings'	95%	96%	96%	95%
' Avg. Sold \$ to Avg. List \$ of all Residential Listings'	74%	105%	74%	102%
' Residential Listings Closed to Total Listings Closed'	78%	80%	81%	80%
<b>Office to Office Listings Closed:</b>	<b>22 - February</b>	<b>21 - February</b>	<b>22 - February YTD</b>	<b>21 - February YTD</b>
'Total Number of Listings Sold thru 2nd Office'	18	18	47	36
'Total \$ Volume'	\$2,681,650	\$3,417,500	\$9,266,300	\$7,461,000
'Avg. Market Time'	128	187	135	172
'Avg. List \$'	\$152,188	\$196,658	\$201,889	\$213,840
'Avg. Sold \$'	\$148,980	\$189,861	\$197,155	\$207,250
'Office to Office as % of Residential Sales'	64%	49%	71%	52%
'Office to Office Volume as % of Residential Volume'	46%	44%	62%	53%