

# Month End Report - Silver City Regional Association of REALTORS®, Inc.

Statistics for: Class=RE, LD, CI, MF, FR, RN, Date Range 10/01/2021-10/31/2021; As Of: 11/8/2021

<b>All Property Types:</b>	<b>21 - October</b>	<b>20 - October</b>	<b>21 - October YTD</b>	<b>20 - October YTD</b>
'Total Number of Listings Listed'	67	60	791	531
'Total Number of Listings Closed'	40	51	544	414
'Total Volume of Listings Closed'	\$9,084,200	\$7,415,850	\$104,332,706	\$67,043,149
'Total Number of Listings Pending'	54	54	566	462
<b>Residential Properties Only:</b>	<b>21 - October</b>	<b>20 - October</b>	<b>21 - October YTD</b>	<b>20 - October YTD</b>
'Total Number of Residential Listings Listed'	43	44	487	362
'Total Active Residential Listings'	189	240	678	537
'% Residential Listings of Total Listings'	64%	73%	62%	68%
'Avg. List \$ of Residential Listings Listed'	\$243,260	\$188,281	\$242,142	\$207,987
'Avg. DOM of Residential Listings Listed'	17	102	74	129
<b>Pending:</b>	<b>21 - October</b>	<b>20 - October</b>	<b>21 - October YTD</b>	<b>20 - October YTD</b>
' Total # of Residential Listings Pending'	45	38	433	353
' Avg. DOM of Residential Listings Pending'	49	173	121	172
<b>Closed:</b>	<b>21 - October</b>	<b>20 - October</b>	<b>21 - October YTD</b>	<b>20 - October YTD</b>
' Total Residential Listings Closed'	32	38	417	324
' % Residential Listings Closed of Total Residential Listings'	74%	86%	86%	90%
' Total Volume Residential Listings Closed'	\$8,194,000	\$6,747,100	\$89,859,211	\$56,749,080
' Avg. List \$ of Residential Listings Closed'	\$266,171	\$184,771	\$222,894	\$183,982
' Avg. Sold \$ of Residential Listings Closed'	\$256,062	\$177,555	\$215,489	\$175,151
' Avg. DOM of Residential Listings Closed'	112	143	149	153
' Avg. Sold \$ to Avg. List \$ of Closed Residential Listings'	96%	96%	97%	95%
' Avg. Sold \$ to Avg. List \$ of all Residential Listings Closed'	105%	94%	89%	84%
' Residential Listings Closed to Total Listings Closed'	80%	75%	77%	78%
<b>Office to Office Listings Closed:</b>	<b>21 - October</b>	<b>20 - October</b>	<b>21 - October YTD</b>	<b>20 - October YTD</b>
'Total Number of Listings Sold thru 2nd Office'	19	22	293	206
'Total \$ Volume'	\$5,035,500	\$4,424,000	\$60,071,976	\$34,957,480
'Avg. Market Time'	127	179	212	178
'Avg. List \$'	\$273,842	\$208,609	\$211,845	\$177,265
'Avg. Sold \$'	\$265,026	\$201,090	\$205,023	\$169,696
'Office to Office as % of Residential Sales'	59%	58%	70%	64%
'Office to Office Volume as % of Residential Volume'	61%	66%	67%	62%